



Entrepreneurship Ecosystem Overview

Telangana

Levers of change – Entrepreneurship

Following are the key levers of change which determine whether a state's policy, education, legal framework, financial systems, business markets, cultural and social ethos are augmenting Entrepreneurship Growth:

1. The Entrepreneur
2. Govt. & Regulatory Support
3. Access to Finance
4. Educational & Cultural Preparedness
5. Mentoring & Networking



The Entrepreneur

Telangana ranks **#1** in India on World Bank's 'Ease of Doing Business' index 2016 according to the Department of Industrial Policy and Promotion's (DIPP). It was on rank 13, the previous year.



Govt. & Regulatory Support

Schemes:

- *Special Assistance to women entrepreneurs*

Govt. Regulatory Bodies/Other Agencies:

- *TS-iPASS*

Special Assistance to women Entrepreneurs

- The Telangana State Government will encourage women entrepreneurs in a big way. Each of the 9 districts of the state (excluding Hyderabad) will have one or more industrial parks exclusively for women.
- Organizations working for women entrepreneurs like COWE, ALEAP and FICCI-FLO will be invited to partner with the government to identify and train women entrepreneurs, get their project proposals developed, link them to financial institutions and handhold and monitor the progress of their projects. <http://industries.telangana.gov.in/Library/go%20ms%20no.%2061.pdf>

TS – iPASS

- The TS-iPASS envisages providing complete clearance to set up industries within 15 days from the date of application.
- The Telangana Government has enacted the “Telangana State Industrial Project Approval and Self-Certification System (TS-iPASS) Act, 2014 for speedy processing of applications for issue of various clearances required for setting up of industries at a single point based on the self-certificate provided by the entrepreneur and also to create investor friendly environment in the State of Telangana.
- The platform also provides information about various incentives available to the entrepreneurs.

<https://ipass.telangana.gov.in/about.aspx>



Access to Finance

❑ **Schemes:**

- *T-IDEA (Telangana State Industrial Development & Entrepreneur Advancement) incentive scheme.*
- *Telangana Innovation Policy 2016*

T-IDEA (Telangana State Industrial Development & Entrepreneur Advancement) incentive scheme.



The Telangana State Government will provide incentives to the entrepreneurs in the following areas under this scheme:

- Stamp duty reimbursement
- Land cost rebate
- Power cost reimbursement
- Investment subsidy
- VAT reimbursement
- Interest subsidy
- Seed capital for 1st generation entrepreneur
- Training and skill development cost reimbursement
- Quality/patent support
- Reimbursement of infrastructure development costs

Telangana Innovation Policy 2016

Incentives for startups:

- The Startup can pay SGST to the relevant department and avail reimbursement on a yearly basis for a maximum total turnover of Rs. 1 cr per annum for the first three years of operation.
- The Government shall reimburse 30% of the actual costs including travel incurred in international marketing through trade shows, with a maximum limit of Rs. 5 lakh per year per company.
- The cost of filing and prosecution of patent application will be reimbursed to the incubated startup companies subject to a limit of Rs. 2 lakh (0.2 million) per Indian patent awarded.
- Startups that record a year-on-year growth rate of 15%, as per audited accounts, shall be eligible to get a grant of 5% on Turnover, subject to a limit of Rs.10lacs within a period of three years from the date of incorporation.

VC's & Angel Investors

- **Hyderabad Angels** is a network of Angel investors keen to invest in early stage businesses which have potential to create disproportionate value. <http://www.hyderabadangels.in/>
- **BitChemy Ventures** is a seed stage venture capital fund and a technology incubator. The firm invests primarily in technology startups that build innovative and disruptive products. <http://www.bitchemy.com/>
- **Ineda venture group** are a venture group who focus on early stage entrepreneurial ideas, individuals, teams and businesses. <http://www.inedagroup.com/>



Education & Cultural Preparedness

Educational Institutions Promoting Entrepreneurship

- **Telangana Academy for Skill & Knowledge- Technology Entrepreneurship Program:** The TEP is tailored specifically for young engineering students. The tools this program provides are immensely beneficial both inside and outside of the business world. For those students who aspire to be entrepreneurs, it allows them to jumpstart that process by testing out and experimenting with ideas.
<http://tstask.com/Entrepreneurship/Technology-Entrepreneurship-Program>
- **Jawaharlal Nehru Technological University Hyderabad- Entrepreneurship Development Cell.**
<http://jntuh.ac.in/new/others/edc.html>

- **ISB-Technology Entrepreneurship Programme:** Offers mentoring support to aspiring entrepreneurs together with development of relevant competencies. <http://www.isb.edu/technology-entrepreneurship-programme>
- **Osmania University College for Women-Certificate Courses in Entrepreneurship:** The aim of the Certificate Course is to create awareness, instill confidence and motivate young students to look beyond seeking employment and being a mere job seeker to being an accomplished job provider. <http://www.osmania.ac.in/News2014/PROSPECTUS%20FINAL.pdf>



Mentoring & Networking

Startup Incubators, Co-Working Spaces

- **T-HUB** (Incubator) : T-Hub is a unique public/private partnership between the government of Telangana, 3 of India's premier academic institutes (IIIT-H, ISB & NALSAR) and key private sector leaders. It stands at the intersection of the start-up, academic, corporate, research and government sectors. T-Hub is designed for technology-related start-ups. <http://www.t-hub.co/about-us>
- **TEMPO** (Telangana Entrepreneurs Motivational & Promotional Organization) to motivate and promote entrepreneurship especially in the rural youth. <http://www.tempo.org.in/about-us/>
- **91 Springboard**: It's a coworking place for startups, entrepreneurs, students. <http://www.91springboard.com/coworking-space/hyderabad/>
- **Rent A Desk** offers solutions and networking opportunities with the right infrastructure to think about better ideas and work it out without paying much expense. <http://rentadesk.in/>

- **Collab House** is a space where individuals and organizations make things, grow their skills, business, in a collaborative, community backed environment. <http://collab.house/>
- **CoworkZone** provides private cabins with seating space for an officer and 2 assistants / partners. <http://www.coworkzone.in/>
- **CloWork**: It's a collaborative co-working space in Telangana also offering mentoring services. <http://www.colaborate.in/about-us/>
- **The Valley** co-working space is all about promoting community and collaboration. They believe in building a community of like-minded doers visionaries, change makers and problem solvers. <http://www.thevalley.in/>
- **iKeva** is a workspace provider with community and member benefits. They provide various facilities such as high quality office infrastructure, members access to a high energy environment, multiple options to network and learn. <http://www.ikeva.in/>

- **BITS Pilani** – The TBI was set up in 2013 and has incubated over 12 startups, maximum startups incubated by TBI are founded by its faculty members or students. It also offers virtual incubator program for those who are based outside this particular campus. <http://www.bits-pilani.ac.in/pilani/TechnologyBusiness/TechnologyBusinessIncubator>
- **The IIIT-H Foundation** manages over 30,000 sqft of space that consists of a coworking space and Incubator known as the Centre for Innovation and Entrepreneurship (CIE) on the IIIT-H campus. CIE is one of the largest Incubators in India, with over 50 startups under its roof. <https://cie.iiit.ac.in/>
- **DLabs incubator** has been set up by Indian School of Business (ISB) with the objective of strengthening entrepreneurship and fostering innovation. <http://www.isb.edu/cie/Incubator/d-labs>

- **The Agri-Business Incubation (ABI) program** - ABI-ICRISAT is a pioneering initiative for Agri-Business Incubation in India that maximizes the success quotient of start-up enterprises by offering them best opportunities with minimum risk. <http://www.aipicrisat.org/agri-business-incubation-abi-program/about/>
- **HatchStation** is an ecosystem for startups to co-work, live and prosper from ideation to profitable ventures. <http://hatchstation.com/>
- Alpha Labs Accelerator
- Indian School of Business (ISB) and SAP Labs-Jumpstart Social Enterprise Accelerator Programme
- TBI & TIDE University of Hyderabad
- Association of Innovation Development of Entrepreneurship in Agriculture (a-IDEA) is a technology business Incubator of ICAR-National Academy of Agricultural Research Management (ICAR-NAARM),